CLOSING THE K-12 DIGITAL DIVIDE IN THE AGE OF DISTANCE LEARNING
This report was developed by Boston Consulting Group in partnership with Common Sense.

Common Sense is the nation’s leading nonprofit organization dedicated to improving the lives of all kids and families by providing the trustworthy information, education, and independent voice they need to thrive in the 21st century.

Boston Consulting Group partners with leaders in business and society to tackle their most important challenges and capture their greatest opportunities in order to unlock the potential of those who advance the world.

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Due to COVID-19 school facility closures, 50 million K-12 public school students have had to learn remotely from home.

15 million to 16 million (~30%) of these students lack adequate internet or devices to sustain effective distance learning at home.

9 million of these students lack both adequate internet and devices.

The digital divide is a major problem across all 50 states.

**% of students without adequate connectivity**

By geography:
- Urban: 21%
- Suburban: 25%
- Rural: 37%

By race/ethnicity:
- White: 18%
- Latinx: 26%
- Black: 30%
- Native American: 35%

Even in states with the smallest divides, ~1 in 4 students still lack adequate internet.

For states with the largest divides, ~half of students lack adequate internet.

Furthermore, up to 400,000 teachers can’t teach because of lack of internet.

Nearly all students in the US are expected to be learning remotely in the Fall; the digital divide will prevent many students from accessing the education they deserve.

Where do we go from here? How do we close the digital learning divide once and for all?

Closing the student digital divide will require action from Congress to invest $6 billion to $11 billion in the first year, and an additional $1B for teachers.
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KEY FINDINGS

A new analysis by Common Sense and BCG of the digital divide for America’s K-12 public school students and teachers finds that the “homework gap” is larger than previously estimated.

- Approximately 15 million to 16 million K-12 public school students, or 30% of all public K-12 students, live in households either without an internet connection or device adequate for distance learning at home, a higher number than previously recorded; and of these students, approximately nine million students live in households with neither an adequate connection nor an adequate device for distance learning.

- The homework gap isn’t just about homework anymore; lack of access to the internet and a distance learning device during the COVID-19 pandemic school closures puts these students at risk of significant learning loss.

- This analysis identifies students lacking baseline technology requirements for distance learning, including reliable high-speed internet, sufficient data plans, and a computer, laptop or tablet device.

- The digital divide is a major problem for students in all 50 states and all types of communities but is most pronounced in rural communities and households with Black, Latinx, and Native American students.

- 300,000 to 400,000 K-12 teachers live in households without adequate internet connectivity, roughly 10 percent of all public school teachers, and 100,000 teachers lack adequate home computing devices.

- The cost of closing the digital divide for students is at least $6 billion and as much as $11 billion in the first 12 months, and it would cost an additional $1 billion to close the divide for teachers.

- The novel coronavirus pandemic has changed the nature of the homework gap, exacerbated existing inequities in education, and heightened the urgent need for Congress and the states to provide emergency funding to ensure all students have equal access to distance learning.

- The private sector, districts, and education support organizations also have important roles to play in this challenge to identify the right technology that meets the unique needs of their students and teachers today while fitting their long-term digital aspirations, and that are delivered systematically and equitably to districts across the United States.
INTRODUCTION

Across the United States, even before the onset of the novel coronavirus pandemic, there was a significant digital divide between K-12 students with and without access to high-speed internet and computing devices at home, known as the “homework gap.” A new analysis by Common Sense and BCG finds that the nature of the homework gap has changed in this period of distance learning caused by the pandemic, and that the gap is larger than previously understood. The analysis puts a first-year price tag on closing the gap, and for the first time estimates the digital divide for public school teachers. This report provides a detailed assessment of the digital divide’s interrelated components of internet connection and devices, and their respective technical requirements, which are needed to ensure adequate distance learning for today’s K-12 students and teachers.

This analysis, combining the most recent 2018 data from the U.S. Census Bureau and the National Center for Education Statistics, shows that before the pandemic an estimated 15 million to 16 million K-12 public school students lived in households without either an internet connection or a device adequate for distance learning at home, representing 30% of all public K-12 students. Of these students, approximately nine million students live in households with neither an adequate connection nor an adequate device for distance learning.

Our new interactive map shows this student digital divide is a major problem across all 50 states. The digital divide affects every state and every type of community, but it is more pronounced in rural communities and for Black, Latinx, and Native American households, while 18 percent of White households lack broadband, 26 percent of Latinx, 30 percent of Black, and 35 percent of Native American student households lack adequate home internet access. In rural communities, 37 percent of students are without a home broadband connection compared to 25 percent in suburban households and 21 percent in urban areas.

Distance learning that offers real-time interaction with teachers and classmates and allows for effective engagement with curriculum and assignments requires reliable high-speed internet, sufficient data plans, and a computer, laptop, or tablet device; this analysis estimates the number of students in households who lack these distance learning requirements, including students that only have access to internet via a cellular connection on a mobile device. This is an important distinction in the context of today’s distance learning environment, to ensure equitable access to technology resources.

Teachers are also affected by lack of home internet and devices; based on this new analysis, our report shows that approximately 300,000 to 400,000 public school teachers (8 percent) lack access to adequate connectivity and 100,000 (3 percent) lack devices, limiting the distance learning potential for entire classrooms of students.

In addition to revealing a new and larger estimate of the size of the student digital divide, and an assessment of the digital divide for teachers, our report estimates that the cost of closing the digital divide for K-12 public school students ranges from $6 billion to $11 billion in the first year, and up to an additional $1 billion for teachers. This estimate covers the costs of an adequate internet plan, related connectivity expenses, and a computer, laptop, or tablet for all students and teachers that are “digitally divided.”

This student digital divide has long been a challenge for many, fueling economic inequality and lost opportunity—with some students and families unable to complete homework assignments or gain experience with the tools essential for professional success later in life. Yet, the COVID-19 pandemic has exacerbated this problem, causing an unprecedented disruption in the U.S. educational system. Nearly all U.S. public schools closed early this year, driving more than 50 million students to transition to full-time distance learning from home. While nationwide, 99% of public schools have high-speed broadband access, distance learning from home presents many challenges, with the potential for significant inequities given internet and device gaps. Digital platforms are often the only option for educators to stay safely and deeply connected to their students’ development at this time.

1. FCC Commissioner Jessica Rosenworcel is credited with first using the term “homework gap” which sheds light on this critical problem for K-12 students. In this report, we expand the definition of the “homework gap” to refer to students who cannot complete homework that requires internet and computing devices at home.
2. Did not account for effects of COVID-19 pandemic. Adequate internet connection is defined as fixed, high-speed broadband, and cellular or satellite networks when combined with sufficient data plans for distance learning and the necessary hardware to connect to a distance learning-appropriate device (e.g., hot spot device to connect to laptop, LTE-enabled device); adequate internet connection excludes dial-up as well as cellular networks with connection through mobile phones only. 2018 National Center for Education Statistics (NCES) data.
3. Please follow this link to explore Common Sense Media’s interactive map of the digital divide: https://www.commonsensemedia.org/digital-divide-stories/#/state
The “homework gap” is no longer just about homework; it’s about access to education. In this new environment, with the prospect of extended distance learning this summer and into the fall, lack of technology access will significantly impact students’ ability to learn and engage, accelerating learning loss for students cut off from teachers and peer resources. One study projects that by the start of the next school year, the average student may have lost up to a third of their expected progress from the prior year in reading and half of their expected progress in math due to recent school closures from COVID-19.7

In this crisis, closing the digital divide is more critical than ever. Given the uncertain prospects of both virus progression and availability of appropriate vaccines and treatment, some states have already announced fully distance learning or blended instructional models for the upcoming academic year.8 As this crisis extends into the long term, schools will need support preparing for distance delivery in the upcoming academic year.

Addressing COVID-19 learning disruptions with internet and learning devices will serve an urgent need to enable effective distance learning and mitigate learning loss; it will also position communities that have long struggled with the digital divide with equitable technology resources to better succeed in the future.

Schools and school districts; local, state and federal governments; the private sector; and philanthropies are rapidly working to address the digital divide. Yet, data limitations and a wide range of national-level estimates available have hampered efforts to create a structured, systematic approach to the problem schools face today. Our analysis builds state-level granularity, leverages the most recent Census data available reflecting household technology adoption, and builds a methodology that aligns to technical specifications required for learning from home.9 Our study builds a fact base around the size, nature, and scope of the digital divide in the context of the COVID-19 pandemic and how to systematically take action to address it. This new analysis also adds urgency to the call for Congress and the states to provide direct emergency funding to close the student digital divide before the gap between those who can learn from home and those who cannot further drives inequality in America.

In order to support a better understanding of the K-12 digital divide, we assess:

1. The size of the distance learning digital divide for K-12 public school students and teachers on a state-by-state basis. We triangulate public Census data with public and private sector benchmarks and perspectives to characterize the problem by geography (rural, suburban, and urban), income, and race/ethnicity, and identify respective technology needs of key student segments.

2. Requirements for distance learning to ensure equitable technology access for all students. This includes technological specifications for connectivity and devices, as well as non-technological supports for successful activation, such as instructional content and ancillary services (e.g., maintenance, teacher professional development, digital literacy for families), which are necessary for successful distance learning.

3. Estimated cost to bridge the digital divide. Our estimate is based on the cost of key technology requirements (e.g., monthly internet costs, installation, home computing devices) to meet the needs of different student segments, the size of each segment, and scenarios for various distance learning objectives for schools/districts.

All K-12 students deserve equal access to modern technology at home required for their education; this is more important now than ever with mass closures of school facilities. To reduce learning loss and continue education gains for K-12 public school students in the upcoming school year due to the pandemic, policymakers, the private sector, districts, and other education organizations must take action. In particular, Congress has the clear opportunity to use the upcoming stimulus to invest between $6 billion and $11 billion in direct appropriations to provide connectivity and devices to students at home who are without it today. In the long term, Congress, in partnerships with the states and the private sector, can take steps to close the digital divide once and for all with infrastructure investments where they are needed.

High-speed internet connection at home is not a luxury. It is as essential as electricity and running water to be fully engaged in American society and to ensure equal opportunity at desired educational, economic, health, public safety, and social outcomes.

9. See appendix for more details on analysis methodology and data limitations as a result of limited national and granular-level data.
SIZE OF THE DISTANCE LEARNING DIGITAL DIVIDE

The fact that some students can do their schoolwork remotely with reliable, fast internet on their own device while others cannot is one more way in which education inequities and achievement gaps are exacerbated in the United States. Without a detailed understanding of the size and characteristics of the distance learning digital divide, policymakers, districts, education agencies, private sector actors, and others cannot determine actionable approaches to address the issue and what is required for their implementation. To date, a range of estimates exist that examine different components of the problem—the connectivity gap or device gap, for students or teachers—though they lack a structured, systematic characterization of the distance learning digital divide in the context of COVID-19. This analysis examines key segments at the intersection of adequate internet connection and devices for students, and overall technology gaps for teachers.

How do we define the distance learning digital divide?

Effective distance learning requires both adequate devices and internet connection so that students may engage with curriculum, teachers, and classmates. Because of this intersection, these elements must be examined together, not independently of one another. To understand the size of the digital divide for students, this analysis builds a segmentation based on both the number of students with access to a device and those with adequate internet connection.

Students are considered to have an adequate distance learning device if they have a desktop computer, laptop, or tablet in their household. While this analysis does not account for 1-to-1 access to a device for students given data limitations, it is important to provide students with their own device, as sharing a device with a sibling or parent can cause distance learning disruptions.

While it is possible to engage in distance learning via a mobile device, there are several notable challenges, including: (1) incompatibility with existing homework and learning applications with mobile operating systems, (2) difficulty in using small screens to read and digest information, as well as typing and producing assignments, and (3) higher likelihood of distraction on a mobile versus other device. Given these challenges, students with only a cellular device (mobile phone) are not considered to have an adequate distance learning device.

Adequate internet connection is defined as internet with sufficient speeds for distance learning, of 25/3 Mbps (download/upload speeds), at a minimum. These connection speeds can be provided through a fixed broadband network, including digital subscriber line (DSL), cable, or fiber. Adequate internet connection excludes dial-up, which has connection speeds that are too slow (40 Kbps – 60 Kbps) for distance learning.

Cellular or satellite networks can provide baseline internet speeds but also require sufficient data plans to maintain distance learning and the necessary hardware to connect to a distance learning-appropriate device (e.g., hotspot device to connect to laptop, LTE-enabled laptop or tablet). A household that reports having access to the internet through cellular on their mobile device is considered inadequate due to the challenges students face with distance learning engagement on a mobile device alone, as described above.

We recognize that cellular connection is adequate if distance learning devices are tethered to the mobile device or are using a hotspot, coupled with sufficient data caps and speed. Given data limitations from the survey results, households with hotspot or LTE-enabled devices are not explicitly accounted for, and thus the households with inadequate internet connectivity may be somewhat overstated in this analysis.

With internet speeds of 25/3 Mbps, it would take ~3 minutes to load a half-hour video at 720p resolution, compared to ~9 minutes with 10/3Mbps internet.

Technology access has been a huge challenge for the high schools. We have students in town and many in the country. Despite having local ISPs giving free temporary access to students, it doesn’t reach everywhere and is quite slow. One of my students said it might take 30 minutes to watch a 2-minute Khan Academy lesson because the streaming freezes often while loading more content.

- Brooke, high school teacher, Galt, California

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10. Tablets include, but are not limited to, Apple iPads.
11. For more detail on internet speed, please refer to “Internet speed requirements” on page 16.
12. This analysis is based on responses from the American Community Survey (ACS). Survey questions related to internet connectivity presume that if the respondent selects access via cellular connection, that they are accessing the internet solely through a mobile phone. Given that many education platforms and content are not optimized for a mobile phone, and make it difficult to complete student assignments, for the purposes of this analysis we do not consider respondents with cellular internet only to have adequate connectivity for distance learning. However, cellular hotspots and LTE devices, which are solutions many districts are currently seeking for their students, do provide adequate connectivity, though this segment of internet users is not accounted for in this analysis given survey limitations.
13. Common Sense Media, Connect All Students teacher survey, spring 2020
Why is there a digital divide?

There are three key reasons explaining this divide: infrastructure affordability, access challenges, and other barriers to adoption.

Affordability is a significant driver of households without internet or devices. According to the 2017 Current Population Survey, **34% of households with children aged 3-18 and no internet cite affordability as the major reason for no connection.**

At least 18 million individuals across the United States, including urban, rural, and tribal communities, have limited or no access to high-speed broadband infrastructure, according to the Federal Communications Commission (FCC). Additionally, many geographies have limited cellular signal (for hot-spot or device tethering) in their homes, particularly in rural areas. In these instances, satellite is an option, though it is much more expensive on average and with a frequently spotty signal resulting in intermittent connectivity. Access is also an issue in urban areas. For example, internet access is a significant challenge for unhoused and highly mobile families; urban districts such as New York have as many as 114,000 unhoused and highly mobile students, representing ~10% of the students who are unable to access consistent broadband internet due to a lack of permanent address.

**Figure 1: Three types of connectivity can support distance learning**

<table>
<thead>
<tr>
<th>Wired broadband</th>
<th>Wireless (Cellular)</th>
<th>Satellite</th>
<th>Dial-up</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Download / Upload speed</strong>¹</td>
<td>5-35 Mbps/1-10 Mbps (DSL) 10-500 Mbps/5-50 Mbps (cable) 250-1,000 Mbps (fiber)²</td>
<td>50 Kbps-2 Mbps (3G) 5 Mbps-50 Mbps (4G)</td>
<td>500 Kbps-25 Mbps</td>
</tr>
<tr>
<td><strong>Definition</strong></td>
<td>Connects fixed locations with wired tech³ DSL/ADSL, cable, fiber</td>
<td>Provides mobile connectivity that does not require a fixed receiver³</td>
<td>Connects fixed locations³ with communications satellite</td>
</tr>
<tr>
<td><strong>Connection characteristics</strong></td>
<td>Stable connection, high infrastructure req'nts; occasional speed variation throughout day</td>
<td>Mobile but less stable connection; more limited speeds</td>
<td>Easily disrupted with high latency</td>
</tr>
<tr>
<td><strong>Use case</strong></td>
<td>Areas with access to corresponding infrastructure</td>
<td>Unwired, but access to cellular network</td>
<td>Rural / distance geographies with no wired or wireless service</td>
</tr>
<tr>
<td><strong>Cost</strong></td>
<td>Ongoing: Service: $10-$40 / mo Model/router⁵: $0-$10 / mo One-time: $0-$100 (installation)</td>
<td>Ongoing: Service: $15-$40 / mo One-time: $60-$80 (hotspot device)</td>
<td>Ongoing: Service: $60-$70 / mo Equipment: $10-$15 / mo One-time: $0-$100 (installation)</td>
</tr>
</tbody>
</table>

1. Varies by provider but typical speeds included here. 2. Symmetrical, so range refers to upload and download speed. 3. Fixed is defined here as serving a localized area, such as a residence or business location.

**Sources of adequate internet connections when coupled with appropriate hardware and data usage**

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14. Based on 2020 FCC Broadband Report and FCC Form 477 data - see Methodology section for further detail; note that some estimates show that the number of households without broadband infrastructure access to be up to 42M.
Public housing and homeless shelters often lack internet infrastructure; an investment to update internal networks would allow for more efficient connectivity support to students and their families.

Several broader barriers to adoption also play a role in this challenge. Ability to navigate the fixed broadband application process is cited as a challenge for those unfamiliar with the process, who are overwhelmed with options, or who are hesitant to share their personal information. According to some districts interviewed, families calling providers to access broadband receive inconsistent and conflicting information on eligibility about discounted/free offerings available to lower-income families. Stipulations related to unpaid balances, credit checks, or offerings made available to only new customers have acted as barriers for some families who are otherwise eligible for the program in terms of income level and qualification for free and reduced lunch. Further, most discounted broadband connectivity offerings are not offered via schools, but direct to households, making it difficult for schools to supply fixed broadband in a streamlined way (e.g., buying in “bulk”) for their students, families, and teachers. School districts must also consider families’ ability to cover fees, including one-time hardware fees and installation for establishing fixed broadband connections. Fixed broadband installation often requires entry of a technician into individual homes, which some families are uncomfortable allowing, though some fixed broadband providers are beginning to offer self-installation. These access hurdles are well within the purview of the network provider industry to address, and we look to public policy and the private sector to play a role to alleviate these challenges.

Digitally divided student segments
To understand how internet connection and device access intersect, this analysis groups students into four segments with differing technology needs. Each segment requires a different set of solutions to fulfill their distance learning technological needs, which will vary depending on the distance learning objectives of their respective schools/districts.

Figure 2 illustrates the size of each segment in millions of students. Approximately 15 million to 16 million students lack adequate internet connection, a distance learning device, or both. These 15 million to 16 million digitally divided students fall into three segments with different sets of characteristics:

(Continued on next page)

Figure 2: 15-16M digitally divided students make up ~30% of K-12 public school students

Note: Distance learning devices are considered to be laptops and tablets (excludes a cellular device alone). Adequate connectivity is defined as DSL/ADSL, cable, fiber, or satellite. Cellular connection alone is not considered adequate, but can be with the right supplements. Source: ACS 1-year survey compiled by US Census Bureau – aggregated at household level, NCES, BCG analysis

17. Our estimates are calculated using the number of students in a given area using NCES data and the % of individuals with or without at least one device in their household using the ACS. Therefore, the number of students without access to their own device is likely higher and our cost estimates likely represent the low end if our goal is a single device per student. Any attempt to estimate the number of students without 1-to-1 devices will be imprecise and heavily assumption-based, given no such data exist. Note that our cost estimates for connectivity likely represent the high end as multiple students may be in the same household and can share a single fixed broadband connection.
1. Fully disconnected (9M students). Students with neither distance learning devices nor adequate connectivity. The segment of least connected students is also the largest segment to address, which includes students who have no high-speed internet and no device in their household. 10%-20% of this group is made up of students who do not have access to broadband infrastructure. The average income for this group is ~1.9x the poverty line, compared to the national average of 3.1x the poverty line, and 20%-30% of this group qualifies for food stamps, indicating affordability as a significant reason for lack of connection or device. 30%-40% of this segment is Black, Hispanic, or Native American – the three groups with the highest proportion of individuals without connection.

2. Internet insufficient (5M-6M students). Students with distance learning devices and without adequate connectivity. In this segment, 10%-15% of students do not have access to broadband infrastructure, restricting accessibility and representing one driver of disconnection despite having a device; 10%-15% of households in this segment qualify for food stamps through SNAP which is a proportion similar to the broader U.S. population, indicating a balance of access and affordability challenges, along with presumed connectivity adoption barriers due to a variety of factors. Of this segment, 70% of students have access to internet through a cellular connection on a mobile phone; however, this is not adequate for online learning; the other 30% of students do not have a high-speed connection.

3. Device deficient (1M students). Students without distance learning devices but with adequate connectivity. Students in this segment likely have a cell phone or other device (e.g., smart TV) to access the internet but do not have devices adequate for distance learning (i.e., laptop, computer, or tablet). 20%-30% of this segment were recipients in 2018 of SNAP food stamps.

State-level analysis

The digital divide is a major problem across all 50 states, with an average of 30% of public K-12 students without access to either adequate (high-speed) internet or devices. States along the East Coast and West Coast tend to have higher penetrations of adequate connectivity, in terms of the percentage of public K-12 students with internet. Students across the South, including Mississippi, Arkansas, Oklahoma, and New Mexico, have among the lowest internet penetration rates. While generally making up a smaller absolute number of students, the prevalence is much higher in these states, which are made up of largely rural and tribal communities and have more limited infrastructure. The states with the highest rates of penetration, such as New Hampshire, are still experiencing up to 20% of students without adequate internet connection for distance learning. The top 10 states with the largest absolute number of disconnected students comprise approximately 50% of the overall need, with Texas, California, and Florida having the largest population of students without internet connectivity. (See table for all 50 states included in the appendix.)

Figure 3: States with highest proportion of students lacking adequate internet connection are primarily in the South

<table>
<thead>
<tr>
<th>State</th>
<th>Without adequate connection</th>
<th>% Without adequate connection</th>
<th>Without adequate device</th>
<th>% Without adequate device</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mississippi</td>
<td>234,000</td>
<td>50%</td>
<td>168,000</td>
<td>36%</td>
</tr>
<tr>
<td>Louisiana</td>
<td>281,000</td>
<td>40%</td>
<td>227,000</td>
<td>32%</td>
</tr>
<tr>
<td>Arkansas</td>
<td>226,000</td>
<td>46%</td>
<td>157,000</td>
<td>32%</td>
</tr>
<tr>
<td>Alabama</td>
<td>305,000</td>
<td>41%</td>
<td>232,000</td>
<td>31%</td>
</tr>
<tr>
<td>West Virginia</td>
<td>92,000</td>
<td>34%</td>
<td>83,000</td>
<td>31%</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>285,000</td>
<td>41%</td>
<td>199,000</td>
<td>28%</td>
</tr>
<tr>
<td>New Mexico</td>
<td>134,000</td>
<td>40%</td>
<td>95,000</td>
<td>28%</td>
</tr>
<tr>
<td>Tennessee</td>
<td>364,000</td>
<td>36%</td>
<td>277,000</td>
<td>28%</td>
</tr>
<tr>
<td>Kentucky</td>
<td>241,000</td>
<td>36%</td>
<td>186,000</td>
<td>27%</td>
</tr>
<tr>
<td>S. Carolina</td>
<td>266,000</td>
<td>34%</td>
<td>208,000</td>
<td>27%</td>
</tr>
</tbody>
</table>

Source: American Community Survey compiled at household level – 1 year aggregation, NCES, BCG analysis

Figure 4: Texas, California, and Florida have the largest population of students without adequate connection

<table>
<thead>
<tr>
<th>State</th>
<th>Without adequate connection</th>
<th>% Without adequate connection</th>
<th>Without adequate device</th>
<th>% Without adequate device</th>
</tr>
</thead>
<tbody>
<tr>
<td>Texas</td>
<td>1,829,000</td>
<td>34%</td>
<td>1,339,000</td>
<td>25%</td>
</tr>
<tr>
<td>California</td>
<td>1,529,000</td>
<td>25%</td>
<td>1,063,000</td>
<td>17%</td>
</tr>
<tr>
<td>Florida</td>
<td>801,000</td>
<td>28%</td>
<td>549,000</td>
<td>19%</td>
</tr>
<tr>
<td>New York</td>
<td>726,000</td>
<td>27%</td>
<td>567,000</td>
<td>21%</td>
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<td>Illinois</td>
<td>589,000</td>
<td>30%</td>
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</tr>
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<td>Georgia</td>
<td>560,000</td>
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<td>Michigan</td>
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<td>32%</td>
<td>350,000</td>
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<td>Pennsylvania</td>
<td>484,000</td>
<td>28%</td>
<td>390,000</td>
<td>23%</td>
</tr>
<tr>
<td>N. Carolina</td>
<td>469,000</td>
<td>30%</td>
<td>355,000</td>
<td>23%</td>
</tr>
</tbody>
</table>

Top 10 states represent ~53% of total students without adequate connection

Source: American Community Survey compiled at household level – 1 year aggregation, NCES, BCG analysis
**Figure 5: A major digital divide persists in all 50 states**

Percent of students in households without devices and adequate internet connectivity, by state

![Digital Divide Map](image)

Even among states with the smallest divides, 1 in 4 students do not have an adequate internet connection or device.

<table>
<thead>
<tr>
<th>State</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mississippi</td>
<td>Ranked among highest states with lowest fixed broadband access in 2015 FCC/Mississippi State University study - many districts opting for paper packet learning versus online options due to poor access.</td>
</tr>
<tr>
<td>New Mexico</td>
<td>Ranked 49th in broadband access, with only 11% of population with access to fiber-optic; high proportion of Native American communities with poor access.</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>NH School Connectivity Initiative established to gain sponsors and enhance access to high-speed broadband connectivity for K-12 students.</td>
</tr>
<tr>
<td>Utah</td>
<td>2015 Senate bill 222 established digital teaching and learning program, allocating funding to e-learning; ranked #2 in ‘Best internet access’ due to high access and fast speed, according to US News ranking.</td>
</tr>
<tr>
<td>Washington</td>
<td>State legislature established broadband office in 2019 - ~$22M in state budget to improve rural connectivity - currently has 95% broadband coverage.</td>
</tr>
<tr>
<td>Texas</td>
<td>Recent state-wide coordinated effort Operation Connectivity to provide K-12 connectivity across the state. Highest number of fiber providers (166), although small fiber blueprint (32% served).</td>
</tr>
</tbody>
</table>

Source: 2018 American Community Survey, NCES, BCG analysis and interviews with subject matter experts.

Select state challenges and efforts in closing the digital divide

**Mississippi**: Ranked among highest states with lowest fixed broadband access in 2015 FCC/Mississippi State University study - many districts opting for paper packet learning versus online options due to poor access.

**New Mexico**: Ranked 49th in broadband access, with only 11% of population with access to fiber-optic; high proportion of Native American communities with poor access.

**New Hampshire**: NH School Connectivity Initiative established to gain sponsors and enhance access to high-speed broadband connectivity for K-12 students.

**Utah**: 2015 Senate bill 222 established digital teaching and learning program, allocating funding to e-learning; ranked #2 in ‘Best internet access’ due to high access and fast speed, according to US News ranking.

**Washington**: State legislature established broadband office in 2019 - ~$22M in state budget to improve rural connectivity - currently has 95% broadband coverage.

**Texas**: Recent state-wide coordinated effort Operation Connectivity to provide K-12 connectivity across the state. Highest number of fiber providers (166), although small fiber blueprint (32% served).

I use Google Classroom to deliver assignments[...]. For those students that do not have internet accessibility or computers[...]

I provide the hard copies[...]. It is harder to track what they are doing or don’t understand because they can only give me the work packets back on the distribution days and it takes longer to give feedback.

- Karen, middle school teacher, Gulfport, Mississippi

During this time of school closing many students live in remote places (reservation lands) where cell towers do not exist. Cell phone connection is a challenge as well as internet access. Those lack of resources pose more concerns for safety as well as equitable education opportunities in these remote areas.

- Susan, high school teacher, Cuba, New Mexico
Public school teacher technology gap

With school closures in place, the burden of internet cost is now pushed to teachers to enable distance learning, rather than a cost borne by schools. Yet, teachers are not without connectivity and device challenges themselves. Estimates show that between 300,000 and 400,000 teachers lack an adequate connection required for distance teaching, representing 8% of all teachers as opposed to nearly 30% of public school students. Of this group without adequate internet connection, two-thirds subscribe to cellular internet on an enabled device only and one-third have no internet connection in their homes.

Teachers are generally equipped with proper devices, though estimates show that 2%-4%, or 100,000 public school K-12 teachers, lack at least one laptop or tablet device in their home to administer distance teaching. Qualitatively, many teachers are sharing devices with their own families, making fully synchronous teaching difficult.

Overall, while technology gaps impact teachers at a lesser rate than the overall population (i.e., 8% of teachers lacking high-speed internet compared with 30% of public school students), that impact is magnified, by ~16x on average, based on the number of students in their classroom.¹⁹

Trends impacting the distance learning digital divide in 2020

The figures used in this report to characterize the distance learning digital divide draw from data captured prior to the COVID-19 pandemic. It is necessary to acknowledge in this report the underlying trends and shifts across America’s households since March 2020, for which there is limited comprehensive data. Based on qualitative interviews of network providers, school districts, and others, as well as literature reviews, we find that three key trends will impact these size estimates at the beginning of the 2020-2021 school year. First, there have been significant, swift efforts by districts, governments, private sector, and philanthropy across the United States to provide devices and connectivity to students since March 2020. Yet, the data on these efforts is intermittent and inconsistently measured (though several organizations are working to track this data across the country). These efforts have certainly reduced the existing gaps in pockets, particularly for large urban districts. Smaller school districts face more hurdles to access technology, with smaller scale and smaller budgets while competing for supply with other large and small districts. In addition, Congress included distance learning as an allowable expense for K-12 schools in its March stimulus bill.

While some school districts will use funds for this purpose, the limited appropriations for public schools must compete among multiple priorities at a time of reduced budgets and have only recently reached states for distribution.

Urgent supply challenges facing many smaller school districts

If the demand is great and if a large urban area eats up a bunch of the stock, then how far behind do you think the rural areas are going to be?
- David, elementary school principal, Montana

Second, unprecedented unemployment rates are forcing many families that were previously in the middle class (i.e., not qualified for free and reduced lunch) to require services and support to meet basic needs, including food security.²⁰ Based on connectivity provider interviews, it is expected that when the Keep Americans Connected Pledge expires on June 30, many families will need to make difficult financial trade-offs, including becoming delinquent on or opting out of household internet service as a result of these economic challenges.

Third, social distancing measures under COVID-19 make internet connectivity an essential to safely stay in touch with friends and family, work from home, apply for jobs, and keep up with critical developments. Families who had previously relied on public libraries and public Wi-Fi in cafés and restaurants that are now closed or limiting patrons are finding that having access to the internet at home has become increasingly critical.

These supply and demand trends will undoubtedly have different and opposing impacts on the size of the K-12 digital divide in 2020, and it is too early to understand how they will change the size and nature of the divide. Thus, they are not quantitatively accounted for in this report due to the lack of available data. However, they are critical to observe and analyze moving forward to gain a deeper understanding of the drivers and size of this gap for the next school year.

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¹⁹. In 2020, the national average student to teacher ratio in public schools is 16 to 1, according to Educationdata.org; this does not account for high school teachers who have 100+ students across multiple classes.
²¹. Keep Americans Connected is an FCC initiative to ensure that Americans do not lose their broadband or telephone connectivity as a result of COVID-19’s exceptional circumstances; 800 companies and associates have signed the pledge.
For example, at the time of this report’s publishing, private sector vendors are still providing short-term discounts/free connectivity and devices, or are just ending their discount periods. These offers may be distorting the effects of the pandemic, as they incentivize new enrollments and help to maintain previously existing customers who may not be able to afford the full price of connectivity and devices after the current discount period ends.
TECHNOLOGY REQUIREMENTS FOR DISTANCE LEARNING

For a robust distance learning experience, students and teachers need four things: (1) high-speed internet service; (2) internet-enabled devices that allow for assignment completion (excluding cell phones); (3) distance learning instructional content; and (4) support, including digital literacy, teacher readiness, and technical support. In the section that follows, we describe key technical and nontechnical requirements to ensure a student has what he or she needs to succeed in a distance learning environment.

Broadband internet service specifications

Internet speed requirements

Though the majority of Americans have access to some form of internet service, not all services are robust enough to support distance learning. Internet service must meet certain download and upload speeds—corresponding to how quickly a connection can retrieve or send data, respectively—to be effective in a distance learning environment. Passive streaming and web browsing have historically formed the majority of internet usage, with internet service providers (ISPs) typically providing asymmetrical service favoring higher download speeds. However, with videoconferencing increasingly used for distance learning, coupled with other household video needs like working-from-home and telemedicine, both household download and upload speed requirements are increasing.

For a single user, 25 Mbps download / 3 Mbps upload speeds, corresponding to download and upload speeds, respectively, is a reasonable minimum standard. Most video conferencing and virtual classroom platforms recommend 4 Mbps-8 Mbps of download speed and 1-3 Mbps of upload speed for conferencing experiences with multiple users, with requirements increasing with the number of users supported by the platform. Most fixed broadband vendors have temporarily increased internet speeds to the 25 / 3 Mbps benchmark, in recognition of the unique circumstances and demands of COVID-19, though most speed increases are not expected to be maintained through or after the summer.

Districts, policymakers, the private sector, and philanthropy have the opportunity to help realize many district aspirations for digital learning, and must avoid several pitfalls:

Achieve 1-to-1 student-to-device parity; account for the number of devices in the household and ensure students are not sharing laptops with each other or parents.

Account for the desired extent of synchronous learning and type of instructional content to determine technical requirements; these decisions have a direct correlation with speed and data usage requirements, and are important to assess together when building data plans and/or connectivity strategies.

Make investments in the short-term that pay-off now and in the long-term; with the urgency to provide technology support in the short-term, it is important to take time to assess appropriate requirements that meet distance learning needs, and support long-term district digital strategies and aspirations.

Evaluate not just broadband or cellular access, but also internet speeds; internet speeds vary significantly throughout the day, often well below quoted speeds making synchronous learning difficult; work with network providers to maintain high speeds, and continue building out infrastructure that improves overall speed.

Consider how families can leverage the internet beyond education; in this period of social distancing the internet helps families stay safe in their homes by enabling them to learn remotely, and stay connected while also providing essential social and professional services (e.g., telemedicine, access to job applications). All online activities should have privacy-protection for personal data.

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22. Adapted from community-vetted definitions of digital inclusion, as provided by the National Digital Inclusion Alliance (NDIA), a nonprofit organization bringing together over 300 nonprofit organizations, policymakers, and academics. Retrieved from https://www.digitalinclusion.org/definitions/.

23. Download and upload speeds cited are applicable for both fixed broadband and wireless/cellular connections.

24. Assessed from review of bandwidth requirements stipulated for major virtual classroom or video conferencing platforms, including Google Classroom, Zoom, Blackboard, Schoology, Edmodo, and LearnCube.

25. The survey data informing this analysis is dated to 2019, before speed increases were taken into effect.
This minimum speed benchmark corresponds only to each concurrent user’s requirement. Households with multiple users—including parents and family members—will require speeds directly proportional to the number of concurrent users. For example, if two students live in a household and rely on distance learning videoconferencing at the same time, the bandwidth required for a quality experience would be double the minimum requirement: 50 Mbps / 6 Mbps. For real-time elements of distance learning, 25 Mbps / 3 Mbps per concurrent user requirement must correspond to actual and stable speeds. Past analyses have found that some subscribers, particularly for DSL and satellite service, encounter significantly lower-than-advertised speeds, with more than 30 percent of subscribers experiencing a median download speed less than 80 percent of the advertised speed.26

**Cellular data requirements**

In some geographies, households only have access to cellular networks and lack broadband infrastructure. Though typically offering a less stable internet connection than fixed broadband, cellular networks or external mobile hotspots can connect to devices for suitable distance learning. Mobile LTE coverage at 5/1 Mbps is available for 99.9% of the US population27 such speeds are sufficient for 1-to-1 and group video platforms such as Zoom.28

- Jessica, elementary school teacher, Oakland, California

For cellular internet access, it is necessary to purchase a monthly data plan. Based on interviews with school districts, many are setting a wide range of data caps, with some selecting unlimited plans. Given the experimental nature and unclear outcomes of recent distance learning transitions, districts and network providers are still assessing actual usage data to meet distance learning needs.

Based on interviews with ISPs and districts, early estimates on usage from cellular data plans distributed as a result of COVID-19 school closures (and representing the primary source of internet for distance learning) find that students have been using between 5 GB and 30 GB of data/month for distance learning since mid-March.

Yet, this data usage depends on several factors. We find that data usage is directly dependent on both the extent to which the district or school limits internet usage beyond education resources or classroom time, and the extent to which they provide synchronous distance learning engagement. Thus the impact of data caps must be considered as each district refines its distance learning strategies. However, early results measure a period of significant uncertainty and challenges to scale distance learning quickly, and therefore may be underestimating the need once distance learning has been in place for an extended period. Further, many districts are still developing and refining distance learning strategies for their schools, as well as the remote delivery of wrap-around support services (counseling, clubs, SEL programming, etc.).

**Synchronous learning, or real-time classroom engagement, typically requires more data usage when administered through video.**

For example, Zoom video calls range from 540MB for 1-to-1 calls to 840MB for group two-way video calls per hour.29

Data caps of 10-30GB/month are typically sufficient for classrooms using ~1 hour of Zoom calls per day. However, classrooms using Zoom for 5 hours/day, may require upwards of 70-100 GB/month. These estimates do not account for other internet applications used during the school day.

Higher data caps allow for less constrained classroom and school applications, such as synchronous learning, as well as clubs, counseling, and other supports. Data-constrained schools will have to make trade-offs on extracurriculars for students, not to mention the amount of synchronous learning time in the classroom.

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Usage limitations imposed by the school or the district impact cellular data usage. Schools with asynchronous/low synchronous learning environments and with more constrained allowable usage (e.g., limited to sanctioned educational content) will require much less data, with estimates of 5 GB and 10 GB being sufficient in these instances. Thus, schools with fewer usage limits that place higher emphasis on synchronous learning are likely to require higher caps or unlimited cellular data plans. There are learning trade-offs for students when limiting usage; higher income families with their own internet and devices are not subject to the same constraints, meaning they have more opportunities for enrichment outside of class-time compared to their lower-income peers. Solutions must take into account the impact of these types of usage constraints on educational equity, especially when considering the additional impact of social distancing requirements on a student’s overall educational environment.

**Considerations influencing broadband vs. cellular decisions**

There are pros and cons to each type of connectivity, and it is important for districts to understand these dynamics as they seek to support students and teachers in getting connected. Fixed broadband internet connectivity is part of many districts’ long-term plans for digital sustainability, often at a lower monthly cost for sufficient speeds and unlimited access, and the ability to connect multiple devices. Yet, fixed broadband options are not without their own challenges. Many school districts indicated that when providing connectivity to students, it was challenging to simply connect families with resources, even for free or heavily discounted connectivity, because of the complexity of or discomfort some families had with navigating these resources and their enrollment processes. Internet speeds can vary throughout the day, requiring infrastructure improvements in certain geographic areas around the United States to ensure universal access to broadband internet service. As discussed previously (see page 9), there are several barriers to adoption that households face in their connectivity decisions for broadband.

Cellular internet has allowed for quick district response to internet connectivity, as it does not require fixed infrastructure or an application process. However, users do cite challenges with internet speed, signal, and managing data usage effectively with cellular. While it can be considered a costly option due to data usage plans, several network providers are providing discounted monthly rates for K-12 education during the COVID-19 pandemic, making it a more sustainable option. Further, for unhoused or highly mobile students and families, cellular connectivity provides internet that will remain with the student through a change of address.

### Internet-enabled devices

In order to apply internet access to distance learning, students and teachers need suitable devices, including laptops and tablets. Mobile phones, while helpful learning supplements, are not appropriate sole vehicles for completing and submitting assignments, with many education platforms not optimized for mobile.

The appropriate device will depend on the connectivity solution available. For students and teachers who can be provided sufficient and reliable connectivity through fixed broadband, suitable devices will include traditional laptops and tablets with built-in Wi-Fi, which have no additional hardware requirements. Where a cellular network (4G or above) is the option, students and teachers will need LTE-enabled laptops or tablets, or a traditional laptop or tablet plus a mobile hotspot device.

Typical device features to enable quality distance learning include embedded video, touchscreen, and keyboards, particularly for middle school and high school students to complete assignments. Many districts are providing tablets for early learning in elementary, particularly grades K-2. Protective coverings/cases are also important in protecting devices from damage. Districts recognize that providing internet-enabled devices will result in some infrastructure loss due to theft, accidental damage, or other reason. It is important to administer these devices to students to avoid the risk of theft (e.g., deliver directly to home), as well as to provide insurance for parents and families in case of loss.

**Wide Open School**, created by Common Sense and a coalition of education and media partners, has curated a suite of instructional content for students, families, and teachers. Their content includes academic, social-emotional learning, and enrichment curriculum; digital literacy and digital citizenship training and resources; teacher readiness/professional development; and learning resources for those with special needs. These resources are available through links to education resource websites, locally housed PDFs/worksheets, connections to kid-friendly entertainment options, and live events.
Instructional content

Instructional content for distance learning is often a blend of synchronous and asynchronous learning, supported through audio/video-enabled meeting spaces, software to support digital learning content development, and a learning management system to help teachers plan and manage this content. Instructional content must be tailored to students’ unique needs, including age-specific developmental requirements and students’ home learning environments. Depending on internet connectivity speeds, teachers must consider alternative instructional content and tools with lower internet speed requirements.

Real-time engagement for teachers is an important tool for teachers to provide engagement with classmates, as well as 1-to-1 attention and support. Teachers cite that one of the biggest challenges in distance learning is not having the real-time feedback on whether or not students are understanding and engaging with concepts, usually provided in-classroom by visual cues and observation of students’ classwork. Many are relying on applications like Zoom to engage directly with students as a substitute for the in-classroom experience. Parents are also a critical part of a successful distance learning experience; they also need sufficient resources to effectively support their children with distance learning. Many private sector vendors and nonprofit initiatives have assembled free and discount software suites enabling at-home learning, including content providers, communications software, testing platforms, and online tutoring solutions.

The type of instructional content selected, and extent to which district objectives align with synchronous learning, should have a direct impact on the required connectivity speed and data usage plans that the district seeks to offer.

Support

Teacher readiness

School districts and private sector vendors alike highlight teacher readiness as one of the primary barriers to successful distance learning, with some teachers not trained to effectively incorporate digital tools into their instruction. While a survey by Gallup and the NewSchools Venture Fund found that the majority of teachers (53 percent) say they would like to use technology more often, an even larger majority (56 percent) cited lack of training as a “significant” or “extremely significant” problem. One vendor indicated walking away from procurement opportunities where school districts were not sufficiently attentive to the teacher-readiness element of device and connectivity enablement. School districts that more swiftly transitioned to distance learning held professional development trainings for teachers, with instruction on basic use of conferencing and other digital tools, as well as how best to integrate technology, pedagogy, and content.

Digital literacy training

Across all users, digital literacy skills are a necessary pathway to bridging the homework gap. Individuals need support in developing the skills to take advantage of the opportunities enabled by internet connection and devices. One component of this is information literacy, to enable individuals to find electronic information and evaluate online resources for teaching quality and privacy. Digital literacy also equips students and teachers to identify and protect themselves against online threats and limit unwanted access to and use of personal information. Importantly, digital literacy increases consumers’ understanding of the potential benefits of digital technologies, and it builds motivation for mastering skills required to harness the internet for their educational and personal development. Private sector vendors are already prepared to offer this support, with many ISPs including free digital literacy training—and even requiring its use—in offerings to schools or lower-income populations.

Technical support

Quality technical support is required as users activate, build a knowledge base for, and troubleshoot issues with their connectivity, devices, and tools. Vendors indicated that the demand on customer and technical support call centers has dramatically increased during COVID-19, particularly for education-specific program offerings. School districts likewise indicated that the level of technical support offered was often a key reason districts selected certain vendors and learning platforms over others. Without technical support, users may be unable to activate or take full advantage of the resources provided to them.

Technology supply

As schools make decisions on required technology for devices and connectivity, product availability may constrain their choices. For example, many schools prioritized procurement of Chromebooks due to simplicity, cost-effectiveness and compatibility with Google Classroom and Google Docs. However, Chromebooks and low-end Windows PCs have quickly become supply constrained during the pandemic, driven by a mixture of home office demand and device manufacturers with limited excess capacity. This reality has forced schools to scramble for procurement through multiple vendors in search of inventory, purchasing products based on availability instead of preference. To continue along this example, the total Chromebook U.S. market was only ~14 million units in 2019, with nearly ~10 million units already selling into the education channel. Given the size of the digital divide, the current supply constraint will likely persist past the start of the new school year.

31. IDC Quarterly Personal Computing Device Tracker.
There are three ways to bridge this shortfall in the immediate timeframe. First, device manufacturers can reallocate inventory planned for consumer channels into education channels. Second, schools can extend the life of used devices, either by stalling refreshment for existing devices or purchasing refurbished devices. Third, schools can operate a portfolio of different devices (potentially across multiple operating systems) and prioritize device type depending on age groups and pedagogical objectives. In the absence of industry and government efforts to prioritize supply of low-end devices, schools and government funding will be used to pay more for high end devices.

Technology combinations by segment

As noted above, the digital divide is comprised of three key segments: (1) fully disconnected (no connectivity and no device); (2) internet insufficient (has laptop or tablet, but inadequate connectivity); and (3) device deficient (adequate connectivity, but no laptop or tablet). Each of these segments has a unique set of needs that must be met with a variety of options for device, connectivity, and other installation/connectivity considerations.

It is important that districts and others consider the core needs of each segment to evaluate and select the potential technology combinations most appropriate for their students, teachers, and households. Taking this approach will provide appropriate support and meet students where they are in terms of digital connection, and also will aim to optimize for cost considerations. For example, given today’s environment of restricted supply, many districts are purchasing devices opportunistically, and opting for cellular connectivity due to ease of set-up, despite the fact that these options may not be best suited for student needs or meet sufficient levels of connectivity for the district’s objectives.

Figure 6 outlines these potential combinations for each segment.32

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32. Combinations do not account for build-out of additional infrastructure. Technology combinations included herein focus on existing solutions with current sets of infrastructure for broadband, cellular, and satellite.
COST AND OPPORTUNITIES TO CLOSE THE DISTANCE LEARNING DIGITAL DIVIDE

To inform public, private, and education stakeholder action, it is critical to outline the estimated cost to close the gap for students and teachers. The cost estimate in this report is based on the approximate price of different combinations of technologies that meet each segment’s requirements. These combinations are assembled based on anticipated applications within and across segments, and the overall cost is estimated using previously discussed analysis of the number of students in each segment.

We estimate that the cost to provide distance devices and connectivity for students who need it is $6 billion-$11 billion in the first 12 months. This consists of $3 billion-$5.5 billion of one-time costs for installation and set-up, devices, and device warranties; and ~$2.7 billion to $5.6 billion for 12 months of recurring charges for connectivity, connectivity equipment, and mobile device management. The range of the estimate is based on several factors, including:

- Local access to fixed broadband and cellular networks
- Degree of synchronous distance learning targeted
- Degree of content filtering applied to restrict non-educational applications
- District and household preferences, often based on ease of adoption
- Short-term availability of hardware in the market
- Availability of provider discounts for education and/or households
- Eligibility of the school district, geography, and/or household for any available discounts

The precise cost will require stakeholders to evaluate the above factors as well as the divergent qualities of distance learning supported at different points along the range. Notably, connectivity options at the lower bound of the range meet the minimum requirements for distance learning but typically cannot support highly synchronous learning models, such as multiple hours of live video engagement; multiple concurrent users in a household, including non-student users; or, for cellular options, unfiltered content, constraining students’ options for educational resources. Device options at the lower bound rely on availability of hardware in the market and may not be fully compatible with a school’s chosen learning applications. Low-cost devices are typically refurbished, with availability depending on inventory; are outdated and require earlier replacement to align with student learning needs; or involve separate household eligibility requirements. Higher-cost options are typically more flexible.

“…concern is what will happen if this continues. We do not have the school budget to provide 1-to-1 devices to our students. Even if we were able to do that, large areas within our school district do not have high speed internet available. I am extremely concerned with my ability to connect with my students next year. […] I feel that they are not afforded the same level of instruction they desperately deserve.

- Leslie, preschool, pre-K, and elementary school teacher, Ellenburg Depot, New York

33. These estimates do not account for residual value of devices for resale.
### Internet insufficient (Device, no connectivity) 5-6M
- **Bundle**: 1
- **Access considerations**: No access to fixed or cellular
- **Device options**: None
- **Connectivity options**: Satellite broadband
- **Other hardware**: Satellite dish, installation
- **Cost/student**: $850-$1,075
- **% of segment**: 5%

### Device deficient (Connectivity, no device) 1M
- **Bundle**: 4
- **Access considerations**: Access to fixed or satellite
- **Device options**: Traditional laptops/tablets
- **Connectivity options**: Cellular data
- **Other hardware**: Mobile hotspot device, installation
- **Cost/student**: $250-$300
- **% of segment**: 45%

### Fully disconnected (No connectivity, no device) 14-15M
- **Bundle**: 8
- **Access considerations**: Access to cellular only
- **Device options**: LTE-enabled laptops/tablets
- **Connectivity options**: Cellular data
- **Other hardware**: Mobile hotspot device, installation
- **Cost/student**: $1,075-$1,525
- **% of segment**: 50%

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**Segment total**
- **Internet insufficient (Device, no connectivity) 5-6M**: $1.1B-$2.2B
- **Device deficient (Connectivity, no device) 1M**: $0.4B-$0.7B
- **Fully disconnected (No connectivity, no device) 14-15M**: $4.6B-$8.2B

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**Note**: Low bound assumes a single-student household, eligibility for internet service provider discount programs, and waivers of installation and fixed broadband equipment fees. High bound assumes higher quality offerings and that these offerings support the average number of school-age children in households with children under 18 (1.93). Notably, while fixed broadband, satellite, and a hotspot with sufficient data can be fully shared by a household, service to an LTE-enabled device is often tied to the device itself and cannot be shared. Source: ACS 1-year and 5-year surveys compiled by US Census Bureau, NCES, stakeholder interviews, BCG analysis.

Figure 7 illustrates typical packages for each segment and their cost ranges. The low end of the range accounts for meeting minimum distance learning requirements, whereas the high-end of the range represents costs for more robust distance learning technology. On the following page, we include two illustrative examples demonstrating the difference in distance learning experiences for low-end versus high-end investments.
Low-end investment user experience: meeting minimum distance learning needs

Your child’s class involves a blend of instruction types. The teacher asks all students in the class to turn their videos off to conserve bandwidth. The day includes several groupwork exercises with video on, but typically no more than 1-2 hours. In the afternoon, you connect to your internet, which provides speeds of 25/3 Mbps. Your child’s session is undisrupted when you are browsing but you notice pixelation, and sometimes dropped connection, when you try to simultaneously stream videos.

High-end investment user experience: meeting robust distance learning needs

While your child’s class yesterday was in lecture style, today’s math class is highly interactive, including small virtual group exercises with all students collaborating via video. To facilitate engagement, the teacher has asked students to enter an application that allows them to show their work online. Your child’s laptop is a relatively recent model that has high memory, allowing it to quickly load applications and process your child’s real-time inputs into learning tools. Meanwhile, your younger child is connected to the same 200/10 Mbps Wi-Fi network on a tablet, participating in similar classroom exercises.

While we take a similar approach to estimating the cost to provide teachers with connectivity and devices, teachers have higher-cost requirements for distance learning. Unlike their students, teachers must maintain their video for larger portions of the day in order to keep their classrooms engaged. Lower cost devices such as Chromebooks, a popular choice for their affordability, are typically not as effective to support teachers interfacing with different applications and learning platforms. We consequently estimate the cost to equip teachers with higher-cost distance learning devices and connectivity.

We estimate that $0.6 billion-$1 billion is required to provide distance devices and 12 months of connectivity for teachers who need it. This consists of $0.03 billion-$0.04 billion for devices and $0.5 billion-$0.9 billion for one year of connectivity, including one-time installation.

As stakeholders decide how to meet student and teacher requirements and what it will take, it will be important to understand local student and teacher needs alongside school district priorities. While students and teachers urgently need support for distance learning, financial and technological sustainability of the solutions will be critical to reducing long-term costs. In particular, stakeholders must consider how they will support the recurring costs of home connectivity, as well as device replacement and upgrade costs that occur several years after initial purchase. Though we prioritize immediate distance learning support to students and teachers, a variety of additional options, including infrastructure build-out, particularly in areas underserved by internet service providers and device manufacturers, will be a critical element of keeping the digital divide closed. These will require additional investments, which are not evaluated here.
The digital divide in public K-12 education is significant, with as many as 15 million to 16 million students in households without adequate internet service or devices on which to do school work. As a result of the COVID-19 crisis, this is no longer a matter of a homework gap but of whether or not a child can participate in school. Addressing this challenge will require a deep understanding of local circumstances and needs, significant financial investment, and the ability for districts to decide what is best for their community and educational aspirations. Closing the digital divide in the short term will cost at least $6 billion, and could cost as much as $11 billion, over the next 12 months.

During the COVID-19 pandemic, schools have been in crisis mode as a result of massive school closures – scrambling and taking swift action to switch to distance, at-home learning in lieu of classroom teaching. Some schools never started distance learning because of unequal access, while others started and stopped because of access or external interference issues. Many decisions have been focused on how to provide short-term stop-gap solutions and get students connected as soon as possible, with inconsistent data to inform decisions, patchwork technology solutions, and many still waiting on supplies or unsure how to support their students, families, and teachers. Despite challenges, many districts and educators see an opportunity not just to provide a stop-gap measure during this unprecedented period, but also to realize their long-term aspirations for integrated, equitable digital learning environments.

Equipment and access should be available to families with school children. Society must realize the digital divide is real. Access and education should not only be for some and not others, especially those from low socioeconomic backgrounds. Raising expectations for all students young and old, is especially important for a growing society if building young people to have skills and way to create a better life for them and their family.

-Brenda, middle school teacher, Seattle, Washington

Based on our research and understanding of the digital divide, we see a significant opportunity to use this difficult moment in history to reshape the future of learning through digital education. There are important roles that various stakeholders can play to help catalyze longer-term change while closing the digital divide in the short term.

Policymakers | Take swift policy action in the short term, and invest for the long term. Closing the K-12 digital divide requires action by Congress on a short-term basis in the next COVID-19 federal stimulus bill by providing direct funding to ensure internet service and devices at home for students who lack them today. Congress must also take long-term action and invest funding to upgrade and close gaps in our nation’s broadband infrastructure. These actions in combination will ensure robust universal broadband access for students and families across the nation.

Districts | Define digital education long-term aspirations and objectives. The “homework gap” has long been an issue, only exacerbated by COVID-19; many districts entered this period with existing plans to address that gap, such as providing students with 1-to-1 student-to-device accessibility. This is a critical time for districts to build out, evaluate, and scale those existing plans, while also assessing how they may need to shift in the current context, and look beyond short-term crisis response. For example, having school-based high-speed internet may no longer be enough to encompass educational connectivity needs and having connectivity in each student’s household will be critical should the pandemic require longer school closures. Taking this time to clarify the longer-term vision and aspiration for distance learning, and to lay out digital objectives will drive smarter decision-making in the short-term. Decisions should also be made with a three-to-five year view in mind, so that districts can acquire technology that can be sustained over a longer time horizon. Districts should avoid making quick decisions that will need to be corrected with further investment in the future due to limited information and understanding of the requirements at the outset. For example, while many districts are selecting hotspots to provide quick, scalable internet for their students, the costs could add up quickly in the long-term compared to lower-cost broadband options.

Districts | Identify the necessary technology, infrastructure, and capabilities to enable that vision. As described in this report, there are a significant number of technology considerations to account for to enable distance learning. It is important for districts to ensure that the technology solutions truly meet the needs of students and teachers, requiring a clear understanding of which households are in need, what their specifications need to look like, and how it aligns to the extent of distance learning the district is supporting. A district’s approach to synchronous learning, for example, is a significant driver of the hardware, software, services, and connectivity needs for each student and teacher. Moving forward, we anticipate more integration of IT and pedagogy, requiring more professional development for teachers, as well as IT support.

MOVING FORWARD TO CLOSE THE DIGITAL DIVIDE
and capacity. Further, with teacher readiness support and professional development on distance learning techniques, this is an opportunity for schools to fully leverage the digital tools available to them, and prepare their teachers for new, innovative learning models blending classroom and online platforms and tools. Teachers and schools should also be equipped to utilize appropriate privacy and security tools to protect students.

Underscoring all of this is the continued need to build out internet infrastructure where it does not currently exist, as well as bolster existing infrastructure to increase internet speeds beyond the minimum 25/3 Mbps requirements laid out in this report. Part of this build out is not only in rural areas, but also in urban neighborhoods experiencing pockets of slower speeds. There is also a need to connect public housing and homeless shelters to support unhoused and highly mobile populations.

Private sector | Help deliver, prioritize, and support education technology needs. The private sector is critical to making effective distance learning a reality. Network providers and device manufacturers must provide transparent, discounted, and consistent prices across all districts, as many districts are navigating significant differences in price, and smaller districts lacking purchasing power face higher prices. Additionally, there are other opportunities to deliver technology needs. We see opportunities for the private sector to make a commitment to prioritize K-12 education support in their supply chains and customer service, and to evaluate and adjust offerings that meet K-12 and household needs, including reducing barriers to adoption. As noted in this report, even with affordable options, and infrastructure access, families face several other burdens to adoption such as financial hurdles (e.g., credit checks), lack of digital literacy, and being overwhelmed with options or lacking support to navigate the process. Connectivity providers can evaluate their processes to ensure they best support families to adopt their technology, while districts can also offer explicit support, guidance, and resources to help families make the best decisions for their homes. Further, they can provide products and services that are accessible through districts rather than through individual applications, and transparent, and consistent pricing to ensure equitable access for districts regardless of their purchasing power.

All organizations | Apply an equity lens across the board. This moment is an opportunity to provide equitable access to connectivity and technology not just for students, but also for their families. Underscoring this work is a need to understand how these challenges and issues impact students differently, and work to meet their unique needs. As districts build out a vision for digital education, this means that they will ensure those strategies reach all students. Their approach to technology and infrastructure will account not only for inequities like income, but also for digital literacy of families and other barriers to provide support for equitable access and use of those resources. Districts can also provide critical support and stability for families, including use of the internet to work from home, apply for jobs, access telehealth resources, and stay connected during the pandemic. This is an opportunity to rethink how to support students and families to weather the crisis, and level the playing field between those with full access and those without.

Closing the digital divide will require public and private sectors to come together with a sense of urgency for immediate action to ensure equitable learning opportunities during the pandemic, and a sustained commitment to secure our nation’s educational future by ensuring that digital technology will benefit all students and their families..
APPENDIX

Definitions

ACS: American Community Survey – annual survey conducted by the US Census Bureau sampling approximately 3.5 million households per year.

Adequate internet connection: Refers to forms of internet connection that are suitable for online learning. Includes DSL, cable, fiber, and satellite; cellular LTE; or cellular hotspot internet where mobile tethering is feasible. Does not include dial-up or cellular-enabled mobile devices.

Adequate device: Devices suitable for online learning. Includes laptops, computers, and tablets. Does not include mobile/cellular phones.

Adequate internet speeds: Download and upload speeds suitable for online learning – consensus standard is 25/3 Mbps (download/upload) speeds though this can vary based on the number of devices connected. 5/1 LTE speeds generally sufficient for certain use cases such as virtual video conferencing.

Cable internet: Form of internet access that uses a cable model on-premise and connected to ISP’s last mile infrastructure. Classified as wired broadband by the Census and considered adequate for distance learning.

Chromebook: A laptop running Chrome OS (developed by Google). Machines generally have information stored on the cloud versus in local memory and are often cheaper than traditional laptops. Can have multiple manufacturers such as Acer, HP, etc.

Dial-up internet: Form of internet access that uses public telephone networks to connect to ISP. Interferes with phone line. Considered inadequate for distance learning.

Digital divide: Students (K-12) who do not have sufficient technology (connection or device) to study, learn, and complete assignments remotely. Three segments of digitally divided audience include:
- Fully disconnected: Students with no adequate connection or adequate device for online, distance learning
- Internet insufficient: Students with an adequate device (laptop, tablet) but without adequate connectivity
- Device deficient: Students with an adequate connection (cable, DSL, fiber, satellite) but without adequate device

DSL internet: Form of internet access that uses telephone networks to connect to ISP, but utilizes a different frequency and is independent of phone line. Considered adequate for distance learning.


Fiber internet: Form of internet access characterized by fast speeds. Internet travels through fiber lines and therefore requires infrastructure build-out in coverage areas. Classified as wired broadband by the Census. Considered adequate for distance learning.

Fixed broadband: Category of internet access that includes forms of internet delivered to a fixed location. Includes all types of wired broadband and select wireless broadband options such as satellite.

GB: Gigabyte – unit of measuring data/information stores and processed in a device

Homework gap: term used to shed light on the challenge for K-12 students in completing online homework assignments because they lack adequate internet or devices at home.

ISP: Internet Service Provider – Organization that provides internet access services. Examples include Comcast, Charter. Cellular ISPs include Verizon, T-Mobile, etc. In rare cases, certain cities and nonprofits can function as ISPs.

LTE-enabled device: A device (usually cell phone or tablet) that can connect directly to a cellular LTE network without the need of a hotspot or wireless router

LTE / 4G LTE: Although different technical specifications, the terms 4G and LTE are often used interchangeably to refer to telecommunication standard signifying multiple speed, quality, and functional improvements over its 3G predecessor. 4G LTE connection is deemed adequate for at-home learning.

Mbps: Megabit per second – unit of speed measuring how fast data is transferred. Can measure either download or upload speed. 25/3 Mbps refers to 25 megabits downstream speed and 3 megabit per second upstream speed

Mobile / Cellular tethering: The practice of using a hotspot (either via a cell phone or wireless hotspot device) to allow nearby devices to connect to the cellular (often LTE) connection

NCES: National Center for Education Statistics – division of the US Department of Education that collects and publishes select public school district information.
Operating system (OS): Software installed on devices that allow device to run, interact with user, and interact with applications. Education applications need to be configured to run on specific operating systems (e.g., iOS, Android, Windows, Chrome) – certain applications are incompatible for certain mobile operating systems.

Satellite internet: Form of internet access provided through communication satellites. Speeds are generally fast, but coverage can be spotty due to environmental conditions. Can provide access to regions that are not covered by ISPs. Considered adequate for distance learning but other forms (DSL, cable, fiber) are preferred.

Synchronous / asynchronous learning: Synchronous learning occurs in real-time and requires a live internet connection. Asynchronous learning involves online materials and requires an internet connection to initially obtain or submit materials but no continuous connection is required.

Wired broadband: Category of internet access (includes DSL, cable, fiber) where a physical connection on-premise exists. Does not include cellular or satellite forms of internet. Considered adequate for distance learning.
Methodology

Our sizing methodology consisted of two steps: (1) calculation of the number of students and teachers without access to an adequate internet connection and/or device and (2) a cost estimate of the investment necessary to provide all students and teachers with internet connection and devices adequate for distance learning.

Calculation of the number of students and teachers without access to an adequate internet connection and/or device

Calculation of the number of students and teachers without access to an adequate internet connection and/or device began with a study of what analyses have already been published on the topic and their respective shortcomings. Four common shortcomings emerged: (1) outdated underlying data, such as the 2017 Join Economic Committee report referencing 2015 1-year ACS data; (2) reliance on a survey that either has a low number of respondents (N of ~1,000 or less) or poor representation of respondents relative to U.S. population; (3) unclear definitions of what is deemed as an adequate internet connection or learning device; or (4) biased sample size due to how information was collected (e.g., information on lack of internet was collected via an online survey). Our analysis improves on these studies by using the latest government published data, documenting what is included in our statistics, and validating our findings through subject matter experts.

The U.S. Census Bureau’s 2018 1-year American Community Survey (ACS), household internet and device usage rates were calculated. The 2018 ACS had a 92% household response rate and was sent out to 3.5 million households, resulting in a significant sample size. For the purposes of this analysis, adequate internet connection is defined as high-speed broadband connection, including satellite and cable/DSL/fiber optic internet—cellular internet, as defined by the ACS, is not included as an adequate internet connection as it does not specify data usage and the question presumes use on a mobile phone only, which is an inadequate device for quality distance learning. Adequate devices for home education include computers, laptops, and tablets—mobile and cellular phones are not included. Both the one-year and five-year aggregated view of the ACS survey is used, although one-year figures are the primary figures published to capture the recent trends in increased cellular internet adoption and decreased satellite internet penetration. Five-year figures likely have a lower margin of error given data collected over five years is used. With state-level student data provided by the National Center for Education Statistics (NCES) for the 2018-2019 school year to provide a view of the number of student households without internet or device access by state. Using ACS public-use micro data (PUMS), the number of households that fall into our four key segments (adequate device and connection, adequate device and no connection, no adequate device with connection, and no adequate device and no connection) were calculated. To estimate the number of teachers without adequate connectivity or devices, a similar methodology was used with one exception—the ACS data was filtered by Standard Occupational Classification codes to include only relevant K-12 teaching professions. Certain zip code and demographic information such as race/ethnicity, age, and gender segmentations were further calculated using NCES data and state/district-level ACS adoption rates. Finally, we estimate that 2 million to 3 million students do not have access to internet due to a lack of access or availability of a wired connection in their residential area—this figure is triangulated based off the 2020 FCC Broadband Report, conversations with FCC subject matter experts, as well as the 2017 Current Population Survey (CPS)—Computer and Internet Use supplemental report.

Cost estimate of the investment necessary to provide all students and teachers with internet connection and devices adequate for distance learning

In order to estimate the cost to provide internet and devices at home to all students who need it, we consider the connectivity and device needs of the previously defined segments. Within each segment, there are multiple offerings that can meet the segment’s requirement, each including complementary equipment, licenses, and support. The appropriate offering in each segment is based on connectivity network access, as well as stakeholder priorities:

34. Question 8: At this house, apartment, or mobile home – do you or any member of this household own or use any of the following types of computer?; Question 9: At this house, apartment, or mobile home – do you or any member of this household have access to the Internet?; Question 10: Do you or any member of this household have access to the Internet using a – full survey can be found at: https://www2.census.gov/programs-surveys/acs/methodology/questionnaires/2018/quest18.pdf.
35. ACS figures can be retrieved at: https://data.census.gov/edcsc/.
36. Cellular data in ACS defined as: “cellular data plan for a smartphone or other mobile device”.
37. NCES figures can be found at: https://nces.ed.gov/ccd/elsi/tableGenerator.aspx.
38. PUMS dataset can be found at: https://data.census.gov/mdat/#/.
1. **Fully disconnected** (have neither connectivity nor devices). There are four potential offerings: (1) satellite, most suitable for those without fixed broadband or cellular network access; (2) cellular data plan, with an LTE-enabled device; (3) cellular data plan, with a hotspot and traditional Wi-Fi device; or (4) fixed broadband, with a traditional Wi-Fi device.

2. **Internet insufficient** (have device but no connectivity). Offerings include fixed broadband, cellular, or satellite connectivity, equipment, and installation, depending on what individuals are able to access. Satellite is primarily only suitable for those without access to either connectivity type (e.g., those in rural/remote areas).

3. **Device deficient** (have connectivity but no device). We assume only one potential offering: a traditional Wi-Fi device. This is because we define sufficient connectivity as fixed and satellite broadband only, which does not require an LTE-enabled device.

We first determined the minimum technical requirements for distance learning and then identified the price of components meeting those requirements. We conducted a series of interviews with internet service provider and device vendors to gather data and benchmarks on internet speeds offered in education or other targeted programs; student cellular data usage (number of GBs); education device models offered; educational content and other support provided; and prices and potential education and bulk pricing discounts available for each. We also gathered data from company websites and reviewed press releases on schools' digital purchases during COVID-19. Ultimately, we develop a cost range for each component by triangulating across these sources. Notably, we established component point-in-time pricing based on what can be delivered at scale, even though there may be lower prices on the market. For example, while low-cost traditional Wi-Fi devices can be offered at a $150 price point through special internet service provider programs, these devices are based on available inventory and cannot be purchased at scale.

From the component costs, we estimated a per person cost for each set of distance learning offerings. We accounted for different per person costs for offerings provided to different household sizes. Given that each segment can be served by different offerings, we also assigned percentages to each segment's solution based on what we are hearing from school districts about their priorities (total percentages for each segment sums to 100). With our per person average cost for each segment, we then used our previously sized student segments to get to the total cost to provide connectivity and devices.

While we take a similar approach to teachers, their requirements will be slightly higher than for students, given the higher demands on teachers to maintain video and support multiple learning applications to best engage their classrooms. Devices included in bundles include higher-end laptops (e.g., Dell Latitude for Education or LTE-enabled iPad with a keyboard versus Chromebook) and we assumed higher connectivity speeds are needed to allow for highly synchronous distance learning.

### Data limitations and disclaimers

The majority of analyses presented in this study relies on sources of data that represent the broader US public K-12 population and that are published by reputable, largely government, organizations. We have synthesized conclusions with minimal assumptions, however there are certain elements that we have not captured as the precise data does not exist or is not representative of the overall population.

One such instance involves accounting for **multiple individuals/devices in a home**. Our data builds on the number of students who have at least one device at home. As such, our figures may underestimate the need for student devices where a student resides in a household with multiple family members and only a single device. In a scenario where each student receives his or her own learning device, we expect our device cost estimates to increase significantly. Our connectivity estimates are less likely to change in this regard as a dedicated connection line per student is less needed (except in the case of an LTE enabled device). Our connectivity figures do not adjust for the fact that some students may share a single residence (e.g. siblings) and can benefit from a single connection.

A second limitation involves **internet coverage**. Specifically, our estimation of students who do not have access to a wired connection due to a lack of infrastructure or coverage in their area may be understated. This data is published by the FCC, however this data is self-reported by ISPs and likely understated due to imprecise data collection methodologies (a single residence with wired connection access in a given area classifies the entire area connected, even if all other residences do not have the adequate infrastructure). We assume 99.9% of the population is covered by 5/1 Mbps mobile LTE as per the FCC, however these speeds may occasionally be insufficient for certain learning use cases. Tribal and rural areas make up significant portion of the 0.01%.

**Other limitations** include reliance on one-year ACS data which have a high margin of error for certain variables and the exclusion of group quarters, the unhoused student population, and other populations underrepresented in the ACS.

In addition to the analyses presented in this document, multiple studies exist citing the data sources listed above but face similar gaps in information. Further analyses, in the form of surveys and interviews with students, educators, and other stakeholders, can help equip student and teachers who live in multi-student homes, single device homes, areas with insufficient internet coverage, group quarters, tribal/rural areas, and face other issues not captured by the data sources listed above.
### State-by-State Detail: Student digital divide

<table>
<thead>
<tr>
<th>State</th>
<th>Students without adequate high-speed connection</th>
<th>% Students without adequate high-speed connection</th>
<th>Students without devices</th>
<th>% Students without devices</th>
</tr>
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<td>MISSISSIPPI</td>
<td>234,207</td>
<td>50%</td>
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<tr>
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<td>231,999</td>
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### State-by-State Detail: Teacher digital divide

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<tr>
<th>State</th>
<th>Teachers without adequate high-speed connection</th>
<th>% Teachers without adequate high-speed connection</th>
<th>Teachers without devices</th>
<th>% Teachers without devices</th>
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<tr>
<td>SOUTH DAKOTA</td>
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<td>375</td>
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<tr>
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<td>925</td>
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<td>OREGON</td>
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</tr>
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<td>MINNESOTA</td>
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<tr>
<td>IDAHO</td>
<td>1,769</td>
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<tr>
<td>KENTUCKY</td>
<td>4,336</td>
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<td>997</td>
<td>2%</td>
</tr>
<tr>
<td>NORTH CAROLINA</td>
<td>9,818</td>
<td>10%</td>
<td>3,051</td>
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</tr>
<tr>
<td>GEORGIA</td>
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<td>State</td>
<td>Outcomes</td>
<td>Household Income</td>
<td>Number of Households</td>
<td>Percentage of Households</td>
</tr>
<tr>
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<td>WISCONSIN</td>
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<tr>
<td>ARIZONA</td>
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<tr>
<td>WEST VIRGINIA</td>
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<tr>
<td>NEW HAMPSHIRE</td>
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<tr>
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<tr>
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<td>614</td>
<td>3%</td>
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<td>VIRGINIA</td>
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<td>PENNSYLVANIA</td>
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<td>2,321</td>
<td>2%</td>
</tr>
<tr>
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<td>2,888</td>
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<tr>
<td>NEW JERSEY</td>
<td>8,171</td>
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<tr>
<td>COLORADO</td>
<td>3,767</td>
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<tr>
<td>WASHINGTON</td>
<td>4,212</td>
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<td>939</td>
<td>2%</td>
</tr>
<tr>
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<tr>
<td>HAWAII</td>
<td>702</td>
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<tr>
<td>MASSACHUSETTS</td>
<td>4,111</td>
<td>6%</td>
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<tr>
<td>DISTRICT OF COLUMBIA</td>
<td>400</td>
<td>5%</td>
<td>50</td>
<td>1%</td>
</tr>
</tbody>
</table>

**List of stakeholders interviewed**

- Apple
- CDE Foundation
- Charter Communications
- Comcast
- Cox
- CT State Dept. of Education (CSDE)
- Dallas ISD
- EdNavigator
- EducationSuperHighway
- Emerson Collective
- FCC
- Kajeet
- Khan Academy
- Kipp DC
- Kipp Delta
- LAUSD
- Texas Education Agency
- T-Mobile
- UC San Diego
- Verizon
- Walmart
- Wide Open School
- Zoom